



GRUPE D'ANALYSE DES ITINÉRAIRES ET NIVEAUX SALARIAUX (GAINS) - Équipe d'Accueil 2167

GROUP FOR THE ANALYSIS OF ITINERARIES AND WAGE LEVELS (GAINS) - Research group 2167

GAINS consists of two teams: one in Economic Sciences (EURESEMans) and the other in Management Sciences (ARGUMans). The former works in macroeconomics and on the labour market, as well as on the analysis of risk and the demand for insurance or social protection linked to them. The latter develops its research in the study of organisations, accounting, control and auditing, marketing and the social and solidarity economy.

In 2008, GAINS was a founding member of the CNRS research federation "Travail, Emploi et Politiques Publiques - Institute for Labour, Employment and Public Policies" (TEPP) which now includes 10 laboratories.



53 people including
37 teachers-researchers
15 doctoral students
1 administrative and technical member of staff



Partnerships

- with national and international researchers
- with national and international institutions (Central Banks, IMF, ILO, ECB, Compagnie Régionale des Commissaires aux Comptes (French Institute of Statutory Auditors), Ordre des Experts Comptables de la Sarthe (Sarthe Association of Registered Accountants, etc.)
- and companies (COVEA, MGEN, MAIF, Fédération Nationale de la Mutualité Française, Mutualité Pays de la Loire, etc.)



- Initiator of the PANORisk project (development of decision-making support tools), supported by the Pays de la Loire Region
- Holder of the Chair in Social and Solidarity Economics, the Chair in Accounting-Control-Audit and the Chair in Computer Science and Econometrics of Insurance.

Member of the Institute of Risk and Insurance (IRA), supported by Le Mans Université

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2 research teams

EURESEMans - Le Mans Université Research Team In Economic Sciences

Initially centred around issues relating to the operation of the labour market and the setting of salaries, it has gradually added to these themes, then broadened them to include analysis of public policy, analysis of the risks inherent in the operation of the labour market, as well as the study of the demand for insurance and social protection related to occupational risks. This team has developed skills in modelling as well as in econometric techniques or in simulation methods.

These aspects are today focused around two axes:

- The "Evaluation of employment policies" axis
- The "Risks, decision and insurance" axis



ARGUMans - Le Mans Université Management Research Workshop

It brings together expertise in the areas of the study of organisations and of their governance, corporate financing, accounting and management control, marketing and human resources management.

The work of the team is organised around two axes in the management field:

- The "Organisational forms and governance" axis focuses on the one hand on the impact of the environment on organisational forms (their management practices, their performances or the appearance of emerging forms), on the other hand on corporate governance and on its effects.
- The "Behaviour and decision-making" axis deals with the factors which, on the one hand, influence the decision-making process and the forms of this process, and, on the other hand, the choices made by the consumer, and his behaviour.

